

JENNIFER J. DURBIN

Irongate Inc. Realtors / 937-428-1490 / 937-620-0830 / jennifer@jdsold.com / www.jdsold.com / Notary

PROFESSIONAL SUMMARY

Growing up with Realtors in my family I knew at a young age that Real Estate was the profession for me. As a third-generation Realtor®: **“Treating Clients Like Family”** is not just a slogan; it is the heart of my business.

SKILLS PROFILE

- MRP Certified, Military Relocation Professional
- Residential/Farm/Land Sales
- Investment Properties
- Short Sales/Foreclosures
- Small Commercial Sales
- Creative Home Staging
- SRES Certified, Senior Real Estate Specialist
- Market Research and Analysis
- Negotiations Expert
- Advanced Print Media, Web and Social Media Marketing
- Mentoring / Educator / Trainer
- Award Winning Results

PROFESSIONAL EXPERIENCE

Irongate Inc. Realtors

July 1992 – current

Centerville Ohio

Realtor® / Mentor / Notary / Relocation Sales Leader

Implemented Sales Strategies and techniques that are highly effective with exceptional results.

A Top Agent respected among my clients and peers as having an honest straight forward approach. Mentor of new and seasoned agents sharing knowledge and a passion for Real Estate.

Keys Gateway Inc. Realtors

October 1988 – July 1992

Kettering Ohio

Realtor / Associate

Real Estate Sales and Marketing

Antiquity Realty 1987-1988

Licensed Real Estate Agent

Leadership and Recognition

Over my 30 year career, I have gained a vast knowledge of the ever changing profession of Real Estate. This allows me to provide my clients with the best service possible in any market conditions. Over the past years as one of Ohio's top agents I have been awarded the Ohio Association of Realtors® President's Sales Club Award (Achievement, Distinction, and Excellence). The Dayton Area Board of Realtors® Sales Leaders Club Award (Achievement, Distinction, and Excellence). Irongate Peak Producer (Top 3 Individual Agents) and Irongate Inc. Realtors® Top Relocation Producer and Relocation Leader.

Education

As a Greater Miami Valley native I graduated from Centerville High School and went on to receive my degree in Property Management / Real Estate Marketing.

ACTIVITIES

Greene County Sheriff Office Special Deputy Auxiliary (Mounted Search Team)

Community Emergency Response Team (CERT)

Certified Mounted Search & Rescue

Member, Ohio Horseman's Council (Greene County Chapter)

Volunteer Mounted Patrol for Five-Rivers Metro Parks

Dogtors University graduate (AAT & AAA Certified Pet Therapy Evaluator)

Jennifer J. Durbin Irongate Inc. Realtors® 122 N. Main St, Centerville, Oh, 45459